



From there to here ORIGINS The birth of Xpert Commerce ABOUT US **2**= Core values at Xpert Commerce **OUR TEAM** (o) The might of Xpert Commerce CONTACTS Find Us



PROLOGUE

Xpert Commerce Pvt. Ltd. is an innovative startup in information technology and e-commerce services, delivering the excellence and taking the lead in this new era of technology.

Our team is our greatest asset. A profession and committed team of experts working with multiple platforms across Europe and Americas.

OUR STRENGTH

OUR WORLD

E-commerce and IT is the world we thrive on, providing services like content editing/uploading, product performance, Amazon brand stores and much more.

OUR FTHICS

Xpert Commerce thrives on success of our customer's success. We value the new ideas and implement them into daily routes to achieve the satisfaction of our customers.

OUR MISSION

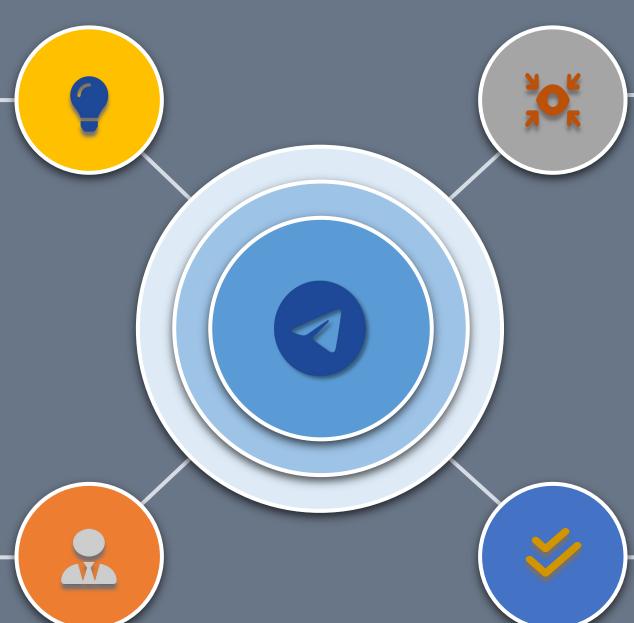
While education is important part of life in India we value the cultural integration into our daily work and business routines, where we build trust and enthusiasm with our colleagues and team, and value the diversity in our multi-lingual, multi-ethnic society.

INNOVATIONS

A young and dynamic team mixed with experienced and systematized partners and mentors in Europe.

Visionary and transformational leadership is the key to success of Xpert Commerce. We find the dedication and skills to transform into successful leaders.

LEADERSHIP



STABLE ORGANIZATION

In Xpert Commerce, relationships are an important factor for us to build a stable and successful organization

We strive to grow our organization through experience and structure in Germany combined with well qualified, online focused skilled generation of India.

SUCCESS

OURJOURNEY

OUR FIRST EXPANSION

Our first expansion to 14 employees, we dived into Amazon Seller platform and eBay.

2021

CORPORATIVE REALIZATION

Today with over 50 team members we take care of customer needs and this incredible journey continues to the wonders in the world of e-commerce

2019

OUR BIRTHDAY

We started some basic product uploads to Amazon Vendor platform and simple website management tasks with only two people.

202C

INDUSTRY REALIZATION

Starting to realize more deeper views into the marketplaces and different marketplace opportunities in Europe, we setup departments like product performance, customer service, administrative reporting, graphic and content with 26 members in our teams.

Now



OUR TEAMS PRODUCT BUSINESS CONTENT/UPLOAD INTELLIGENCE MANAGEMENT REPORTS CUSTOMER SUPPORT LOGISTICS SERVICES MARKETPLACE/ **EXPERTS** OFFLINE ONLINE ORDER PROCESSING MARKETING **CONTENT &** PROGRAMMING **GRAPHICS**

PRODUCT CONTENT/UPLOAD

Right content is the first and foremost step in ecommerce business



"It was tough but we did it. Thanks to the TEAM!"

The Team

Two separate teams that works on each team's special abilities includes Amazon seller central, Amazon vendor central and other marketplaces such as Kaufalnd.de, Mediamarkt.de, eBay in all Europe, C-Discount France etc...

These teams concentrates mainly on product presentation, graphics, benchmarks, price comparison, stock levels etc. for each marketplace according their relevant guidelines.

Trained team members each have their focus areas and tasks comprising from initial launch of the product on marketplace to refreshing the existing product and comparing the current benchmarks, giving the client and edge in the current market trends.

IMPORTANCE

Content is the information customers will make the most use of, with regard to your product. Simply put, your product description can either increase your <u>online</u> <u>sales</u> or cause you to lose them.

Your ecommerce store removes the possibility of physically touching and feeling your products. Hence, customers will have to rely on your product description to be able to do that in their mind's eye.

fresh product content is the key to increasing your ratings and rankings. Low rankings translate to low visibility as customers will not be able to see or have access to your <u>product information</u> and make

CUSTOMER SUPPORT

Backbone of any e-commerce business



TROUBLE-SHOOTING

The team is managing end customer queries and questions (on marketplace or by email) ranging from Amazon vendor to other marketplaces and online shops. The team focuses on solving complications and questions raised before and after sales including the spare parts, parcel status and return requests.

SUCCESS

The success of online sales is dependent on customer service! And the team is at end customer side with advice and action.

GRAPHICS & CONTENT





product presentation on Amazon

Websites

SEO friendly content for websites, landing pages and online shops.



www

Social Media

Social media graphics/posts content as per guidelines



Brand Stores

Brand stores are your brand landing page on Amazon that promotes your business





Mockups for products or other requirements

HTML template designs for product detail page on marketplaces.

Mood pictures

Product pictures refreshing as per the guidelines to beat

Video editing

Editing videos or generating animated videos with software(s) like Adobe After Effect

While working on various and challenging graphics tasks, the content team also handles extensive database of product data such as product titles, descriptions, keywords, website/app content creation/updates etc...

MARKETPLACE EXPERTS

Team of our marketplace experts does exactly as the name suggests, the core of being successful in any online marketplace is to know ins and outs of that marketplace to fully take advantages of their core functionalities.

Their knowledge of these marketplace helps them push the products sales accordingly as it is more easy for them to analyze benchmarks, keywords and more availabilities to improve the products from respective marketplace, for example A+ content creation for Amazon, HTML product description templates for eBay and so on.



MARKETING

More presence = More sales



CUSTOM MATERIALS

The team of experts prepares custom marketing materials like banners, images and so on for online presentation on different platforms



SOCIAL MEDIA

Our social media specialists creates necessary materials according to your need, as per respective platform guidelines



PRINT MEDIA

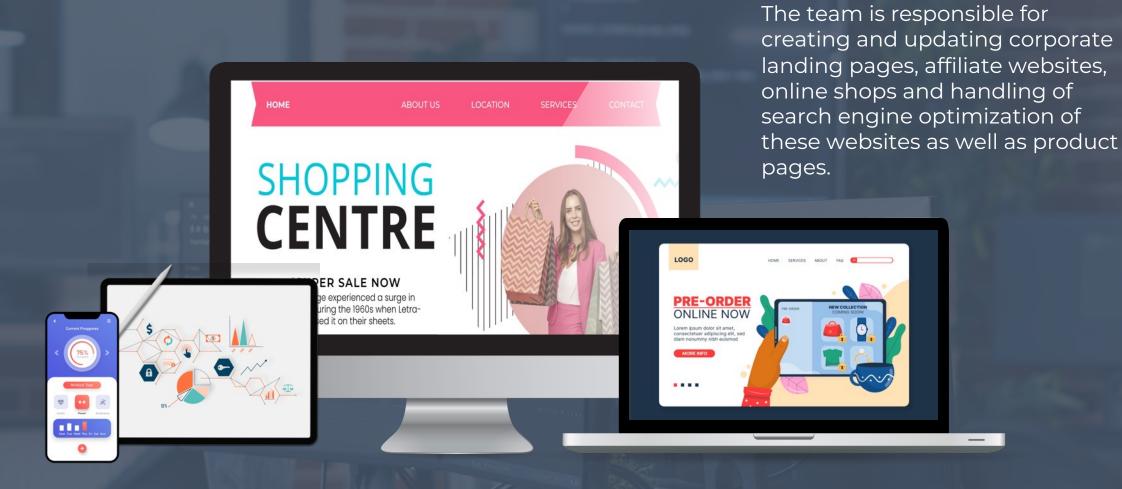
Experts in print
designs give you a
flexibility of handy,
versatile and
informative
materials for your
potential or
existing customers



EMAIL MARKTING

Dedicated team to look after your needs, from email templates to newsletter designs and layouts, make sure you get better conversion.

PROGRAMMING Coding for success



Mobile Apps

Developing of custom mobile apps from online shops to full featured corporate reporting.

HTML Templates

Developing product page templates for marketplaces like eBay, hood.de etc.

Web Apps

Custom web apps from business intelligence, shipments tracking, Amazon/eBay product tracking etc.

WE KNOW THE CODE

BUSINESS INTELLIGENCE REPORTS

Pile of data into an understandable and interpretable form

The administrative reporting team handles data through internal systems related to all departments and operations like sales, inventory, order processing etc. It reviews data sets and implements complex searches and provides analytical recommendations based on the information gathered from the ERP systems.

The team is fundamental to success since it works on essential regular reports, providing decisive data analysis information as well as the report generation using Microsoft Power BI or Google Data Studio.



LOGISTCS SERVICES



Amazon Vendor & FBA

Co-ordination with Amazon vendor logistics team and order creation for Amazon FBA services





Warehousing Partners

Co-ordination and communication with warehousing partners such as shipping labels, dispatch tracking etc.





Shipping Partners

Creating shipping labels with various shipping partners and arranging pick-ups from respective warehouses



Logistics as per your need



ACKNOWLEDGEMENT

Acknowledgement of orders

SHIPPING

Creating shipments

TRACKING

Tracking of shipments/orders



The team accepts and acknowledges orders from marketplaces, online shops or ERP Systems



Shipping Labels

Further the team creates shipping labels with respective career partners and communicates with the warehouse partners



Order Tracking

Tracking of orders and communication with Shipping or Warehouse partners in event of any delays

In addition, the team also handles the returns from generating return labels till the arrival of products Back to the warehouse(s).

CONTACT US

OUR PRESENCE

With our presence in below countries, we are able to provide cost-effective services for you. Have more questions?

Please contact us on below contact details.

Website – www.xpert-commerce.com Email - <u>info@xpert-commerce.com</u> Skype Business - Xpert Commerce WhatsApp Business - +49 173 3630531

India

Germany

U.K

CANADA

USA



Affordable Pricing

BASIC



Beginners Skill

For jobs like data entry
Copy paste and
other small tasks

[€]450

STANDARD



Intermediate

Medium level skilled employee
For the tasks like Product
uploads / content changes
/ graphics -removing
backgrounds etc



PREMIUM



Highly Skilled

From product performance, keywords, Specific marketplace/tech specialists To advanced graphics and video editing

€800

TOP-Notch



Management

Business leaders for your product lines, from Researchers, BI reports to Complete end-customer Focused solutions

€1200+

